normo

CORPORATE & COWORKING · 2026

PARCELS AND INTERNAL LOGISTICS

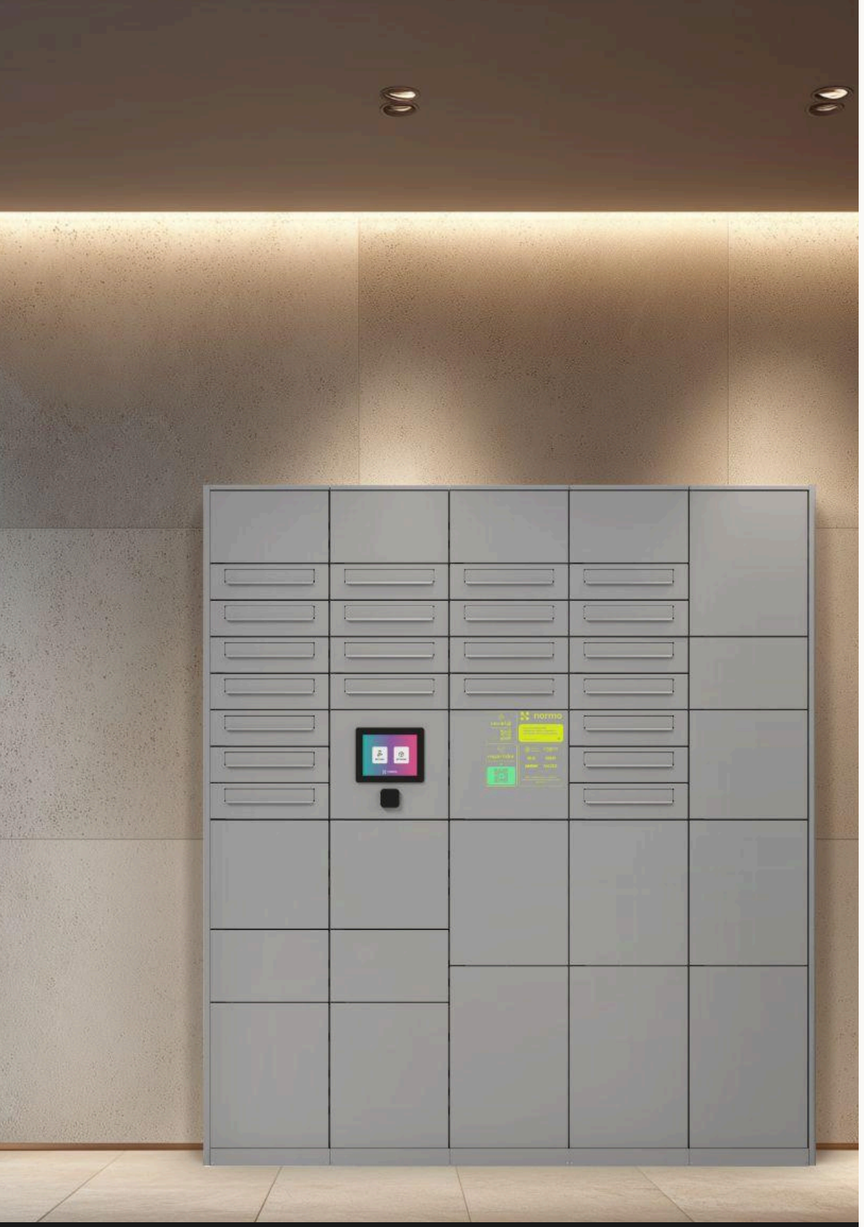
Over 80 years making it work. Now intelligent too.

We turn parcel reception into a connected system of smart lockers for the personal parcels of employees and members, and the company's internal equipment, run on our own software and integrated with SALTO.



SMART LOCKER DIVISION | **SALTO WECOSYSTEM**

NORMO.ES



+24.000
LOCKERS INSTALLED

02 / WHAT WE DO

We manufacture smart lockers. And we take care of everything else.

01	DESIGN	**Technical office** We adapt the module to the space, the capacity and the regulations.
02	MANUFACTURING	**Our own factory in Legutio (Álava)** Manufacturing since 1942, with capacity for construction-scale runs.
03	INSTALLATION	**In-house team** Installed in new builds or in occupied buildings.
04	MAINTENANCE	**National network** San Sebastián, Madrid and Málaga, with support across Spain.
05	SOFTWARE	**NORMO OS, app and screen** Built in-house: maintained and developed in the same place.

Six use cases, one system

What changes is the volume, who manages it and who pays. The product and the software are the same.

Developers and builders

Equipment specified in the project and installed before handover.

Residential

Occupied buildings: retrofit onto finished work, without touching the entrance.

Corporate and coworking

Offices and coworkings: personal parcels and internal distribution. API integration.

Hospitality

Check-in and check-out with no front desk: luggage, keys and guest deliveries.

Click & Collect

Shops and markets: customers collect their order whenever they like, no opening hours.

OOH operators

Pickup point networks and an API for third parties.

WORK IN PROGRESS Refrigerated locker for retail and business. In development: not yet available.



04 / THE PROBLEM

Work is already digital. Physical items are still handled by hand.

Parcels

With hybrid work the same parcels arrive, but the recipient isn't there. They pile up at the front desk.

Assets

Laptops, documents and equipment changing hands with no record.

Opening hours

What arrives after hours waits until the next day or goes back to the sender.

Works with every carrier and retailer, no integrations required

Autonomous deliveries

The courier delivers with no prior coordination and no help from the building.

24/7 pickup

Residents collect and return whenever they want, with no schedules and no third parties.

Compatible with every logistics company

No apps, no integration.

amazon · Correos · MRW · SEUR · GLS. · NACEX

Parcels and internal logistics, without going through reception

In offices and coworkings, reception ends up as a storeroom. The locker takes what arrives from outside and what moves inside, and every delivery is logged.

01

Personal parcels

Employees' and members' orders go to the locker. Only the recipient is notified.

02

Company shipments

Corporate purchases, equipment and documents, locked until the recipient opens them.

03

Internal mail

Between departments, floors or shifts, without having to meet in person.

04

IT equipment and PPE

Hand-out and return of laptops, devices or welcome kits, with a full log.

05

Reception freed up

No more receiving, storing and notifying. Couriers deliver straight to the locker.

06

24/7 and traceable

Collected on the way in or out. Every opening is logged: who, which locker and when.

The same system, with an employee directory

Instead of homes and residents, the screen searches people and companies in the building or coworking.

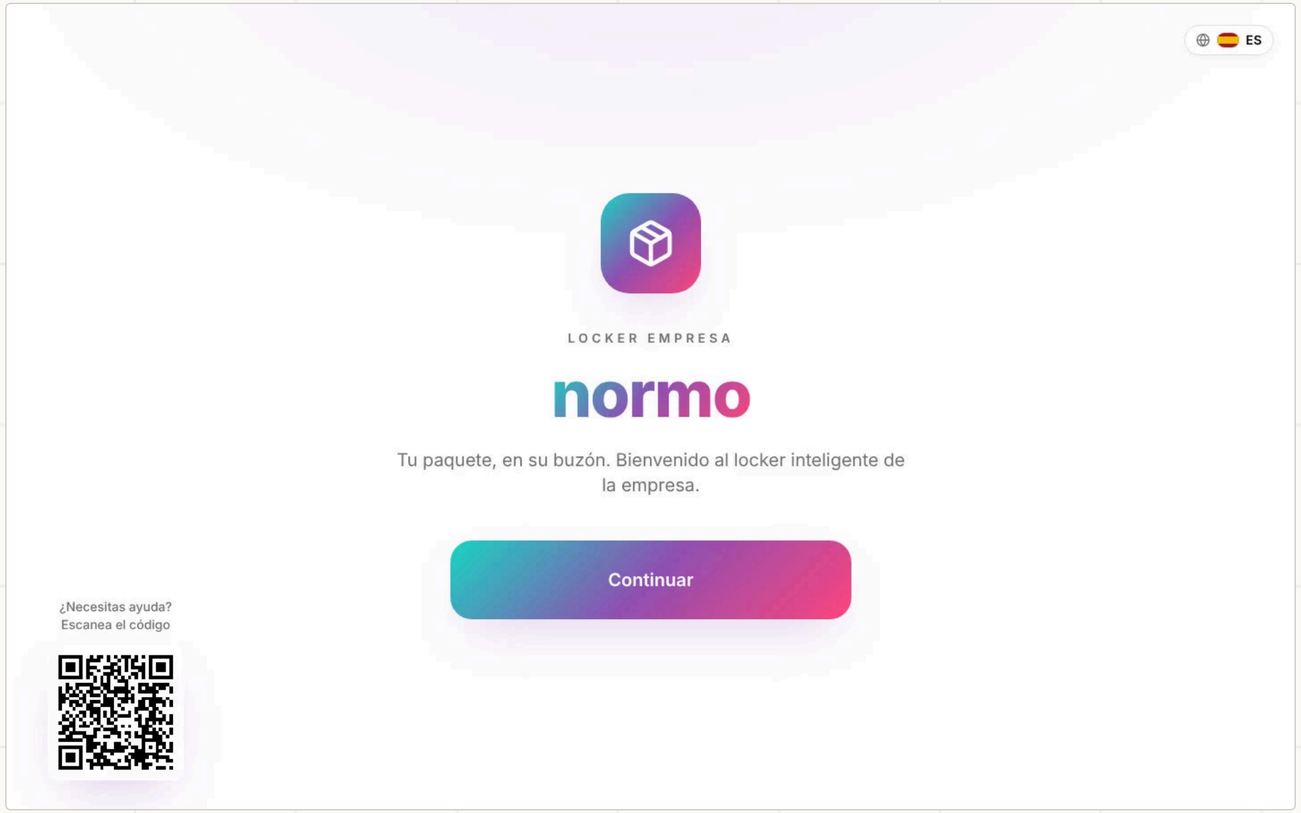
DELIVERY · COURIER

01 Search for the recipient
By name or company, in multi-tenant buildings and coworkings.

02 Drop off and close
The locker opens by itself and the employee is notified by email.

PICK-UP · EMPLOYEE

01 Scan the QR or enter the code
It arrives by email and expires once used.



Directory	Employees, members and companies
Onboarding and offboarding	Back office or API to the company or coworking directory
Installation	220 V · Ethernet, Wi-Fi or 5G

08 / IN DEVELOPMENT

Refrigerated locker

The same system, with refrigerated modules for orders that need to stay cold.

Offices

Grocery orders arrive at the office and stay cold until the end of the day.

Retail

Fresh order pick-up outside store hours.

Same software

Managed from the same dashboard as the rest of the column.

PRODUCT NOT YET AVAILABLE

Already installed where failure is not an option

Developers, builders, corporate and retail. Every installation goes live backed by the same factory and the same service.





















INTEGRATED WITH DEBOS Data space for intelligent building management.

The hardware is bought once. The service is what keeps it alive.

The annual fee is not an administrative surcharge: it is the connectivity, software and support that keep the unit working in year five exactly as in year one.

Software

- User app and management panel
- Delivery and collection notifications
- Users added and removed on the spot
- Remote firmware and app updates
- Screen in 8 languages: ES · EN · FR · DE · IS · GL · EU · NL

Connectivity

- Data line for the unit included
- Local server for network outages
- Opening logs and traceability
- Integration with building apps, BMS and API

Support

- Support for users and administrators
- Corrective maintenance and spare parts
- Nationwide network run from our own factory
- Long-term supply guarantee

YEAR 1

Invoiced together with the hardware, at back-office activation.

YEAR 2 ONWARDS

Annual renewal by SEPA direct debit, signed at activation.

WITHOUT THE SERVICE

The unit still opens with a key, but it stops being a system.

Help is built into the locker

The screen shows a QR code to the help centre. And when a person is needed, WhatsApp goes straight to our team.

01 Users, couriers and administrators on the same channel

02 Issues solved remotely: opening, codes and notifications

03 If needed, a technician is dispatched from our maintenance network

HELP CENTRE

help.normo-tech.com

SUPPORT WHATSAPP +34 621 18 46 34

A real person from our team, no call centre



Designed to be built in from the project stage, not added on

From the project stage

We work with the developer and architect from the design phase.

Made to measure

Sized to the number of homes, asset type and available space.

Turnkey

Manufacturing, installation, commissioning and support included.

Value for the buyer

A smart building is a differentiating sales argument.

The smart locker division of the SALTO Systems group.

NORMO comes out of a factory, not a pilot. Over 80 years making mailboxes and locks at our own plant in Legutio (Álava), now with the technological backing of SALTO Systems, one of the three largest access control manufacturers in the world.

1942
MANUFACTURING SINCE

+100
COUNTRIES WITH A SALTO PRESENCE

3,4 M
ACCESS POINTS INSTALLED

700 M€
GROUP REVENUE

GROUP BRAND **SALTO WECOSYSTEM**

CONTACT

Over 80 years protecting what matters inside a building. Now intelligent too.

Tell us about the project and we'll size it: number of doors, location and how it will be managed.

SALES

comercial@normo.es

WEBSITE

normo.es

OFFICES

San Sebastián · Madrid · Málaga